



Obtain reliable financing – **grow with confidence**  
Financing offers from WINTERSTEIGER AG, SEEDMECH



## Focus on your core business – let us take care of your machines

Increase your productivity with low and predictable procurement costs, optimization of process costs, and a reduced downtime risk. Use instead of own: You rent directly from the manufacturer and benefit from an all-in-one solution.

### Your benefits at a glance:

- **Increased productivity thanks to modern, well-maintained machines**
  - The success of your core business depends on modern, fully functional and well-maintained machines. With WINTERSTEIGER's state-of-the-art machines, you benefit not only from increased efficiency and productivity, but also lower costs. In addition, contractually agreed rental conditions reduce the administrative hassle for you.
- **Low capital requirements – no need to invest in a machine purchase**
  - Low procurement costs; no high capital requirements for investments in expensive machine purchases. You pay predictable fixed installments or rental fees.
  - Your choice: Purchase and ownership transfer options at the end of the rental term allow you to go from rental to ownership.
- **Quick and easy administration**
  - You can concentrate on your core business – we take care of the administration of the rental agreements.
- **Optimize your process costs**
  - Save on ongoing maintenance costs – we offer you a range of options and packages (Smart, Premium).
- **Your choice of installment plan and conditions.**
  - Flexible installment plans and conditions (installment payments on an annual, semi-annual, quarterly or monthly basis)
  - The level of the rental fees and the contract term are established from the start.
  - Predictable, cost-effective installments (with or without advance payment; with or without residual value)

**Legal framework:** The general contract terms and conditions of the SEEDMECH business field of WINTERSTEIGER AG in Ried apply, see <https://www.wintersteiger.com/de/Unternehmen/AGB>; price level as at December 2017 for a machine within Europe; changes, misprints, typesetting errors and errors of content excepted; technical changes, other changes and changes to the availability of specific products expressly excepted; there is no legal entitlement to the rental contract and/or to the calculation examples and installment plan examples; WINTERSTEIGER AG reserves the right to perform checks of customers, in particular credit checks, on a case-by-case basis; the investment amount and rental fee is given per machine. Difference between rental and leasing: Rental = the contract partner is WINTERSTEIGER. Leasing = the contract partner is a leasing bank

# INSTALLMENT PLAN EXAMPLES

## Example 1: „Classic“ – investment level of EUR 100,000



Total investment	Installment	Installment frequency
EUR 100,000	from EUR 1,199*	monthly

\* Example: 5-year term, investment of EUR 100,000, monthly installments, advance payment of 15 %, residual value of 30 %. Options/packages are not included. Reference to the legal framework on the left.

## Example 2: „Quantum“ – investment level of EUR 230,000



Total investment	Installment	Installment frequency
EUR 230,000	from EUR 1,699**	monthly

\*\* Example: 8-year term, investment of EUR 230,000, monthly installments, advance payment of 15 %, residual value of 40 %. Options/packages are not included. Reference to the legal framework on the left.

## Options and packages



### For all machine types

Smart	Premium
Machine + prescribed annual maintenance + spare parts packages	Machine + intensive initial training (commissioning) + prescribed annual maintenance + spare parts packages + consumables

Success begins with the right decision at the right time.  
We look forward to hearing from you!



**WINTERSTEIGER**  
Thinking about tomorrow.

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